

## Complete the cover letter with the verbs from the box

broken   capture   developed   doubled   exceeded  
modernized   OBTAINED   optimize   present   trained

Dear Mr. Green,

Having (1) \_\_\_\_\_ objectives and (2) \_\_\_\_\_ sales records in all my previous positions, and recently (3) \_\_\_\_\_ my MBA in marketing at Warwick University, I feel I am an ideal candidate for the position of European sales manager at Starfield nightclubs.

In my last job as a senior sales representative for Roxy entertainment, I (4) \_\_\_\_\_ new products for teenage customers, (5) \_\_\_\_\_ sales staff, and (6) \_\_\_\_\_ the membership management system. Over a two-year period, I more than (7) \_\_\_\_\_ average revenues per venue.

Nightclubs are a highly competitive sector of the entertainment industry, and I am certain I have the skills to (8) \_\_\_\_\_ market share and (9) \_\_\_\_\_ Starfield's profitability.

I will be happy to (10) \_\_\_\_\_ my ideas in more detail at the interview, and I will call you early next week to arrange a meeting. If you have any questions, please feel free to contact me before then. Thank you for your time and consideration.

Yours sincerely,

Kiara Pointer