

<b>NIVEL: HIGH SCHOOL</b>	<b>AREA: SOCIAL STUDIES</b>	<b>ASIGNATURA:</b>	<b>SCHOOL YEAR 2021 - 2022</b>
		<b>ENTREPRENEURSHIP</b>	
<b>GRADE: SOPHOMORE</b>	<b>CLASS: A, B, C</b>	<b>TERM:</b>	<b>FIRST</b>
<b>DOCENTE: ING. ALBERTO CORREA – Mgs. Monica Villar</b>			

**1. Complete the following exercise.**

According to the following data, calculate the BEPu, BEP\$, and # of units to produce if you want to make a profit of \$20000.

Fixed costs: \$15000

Variable costs: \$120

Sales per unit: \$250

1.1 The Contribution margin is

- a) \$130
- b) \$370
- c) \$ 220

1.2 The break-even point in units is:

- a) 116 units
- b) 115 units
- c) 100 units

1.3 The Break-even points in dollars is:

- a) \$29000
- b) \$20000
- c) \$30000

1.4 If the desired profit is \$20000, the number of units is:

- a) 270
- b) 269
- c) 268