



1. Read the dialogue and complete the exercises

Lucy: Does this come in any other colors?

Man: Yeah, we have this one in white and blue. I also have this other style in green.

Lucy: How much is the blue one?

Man: It's \$32.

Lucy: \$32? What about the green one?

Man: That's \$30.

Lucy: That seems a little high. Can you do better on the price?

Man: This is a designer bag and it's good quality. It's a bargain at that price.

Lucy: Is that your best offer?

Man: That's the best I can do.

Lucy: Well, I don't know. I think I'll shop around.

Man: Okay, how about \$28.

Lucy: That's still more than I wanted to spend. What if I take the blue one and the green one?

Man: I'll give you both of them for \$55.

Lucy: That's not much of a break on the price. How about \$50 for both?

Man: You drive a hard bargain. The best I can do is \$54. You won't find it cheaper anywhere else.

Lucy: Why don't we split the difference and make it \$52?

Man: Okay, okay. You've got a deal.

Multiple-choice

Choose the correct answer from the options

1. Which bag does Lucy consider being expensive?
 - a) The white one
 - b) The green one
 - c) The blue one

2. How much does the man first offer for the blue and green bag?
 - a) 50
 - b) 52
 - c) 55



3. What is Lucy's final offer?
- a) 52
 - b) 50
 - c) 54

2. Listen to the dialogue and complete the exercises

Open-cloze

Answer the questions in your own words.

1. What is the man trying to buy?

2. Why is the product so expensive?

3. What is the woman's final offer?
