Handout 1

A. Complete the sentences with the words from the box.

reputation - market - brand

- B. Match the words to the correct meaning.
- 1. reputation
- a. a business or a company
- 2. market share
- a name, term, design, symbol or any other feature that allows customers to identify one company's product or service from another
- 3. brand
- how much one company sells compared to how much another company sells
- 4. awareness
- d. the opinion, good or bad, that people have about someone or something
- 5. enterprise
- knowing that something exists, or having an understanding of something
- 6. increase
- f. become or make greater in size or amount

o everyone. Today I w	ill be ¹	about three key are	Please fi	nd ²
	Thank	k you for 4	Now does anyo	ne have any questions?
ay I'd like to 3	_about	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , ,	are nove any questions.
	23 25			
First I'm going to	talk about 5	I'll describe Nex	t. I'll present 6	I'll discuss