

Grammar 3.1 Talking about the past (1)

1 Match the questions (1–8) with the answers (a–h).

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| 1 Where did your family move to last year? | a No, she didn't. |
| 2 What did you do when you arrived? | b Last month. |
| 3 Who hired you? | c I started last week. |
| 4 Did Paul open a new store? | d I looked for a job. |
| 5 When did he hire you? | e No, they didn't. |
| 6 Did they hire many new employees? | f We moved to Vienna. |
| 7 When did you start your new job? | g Mr Steiner. |
| 8 Did Sarah launch a new product? | h Yes, he did. |

2 Write questions for these answers.

- 1 What _____?
The company produced children's clothes.
- 2 Where _____?
The manager moved to another office.
- 3 When _____?
She launched her café in 2018.
- 4 Who _____?
Tom created our new products.

3.3 Talking about the past (2)

3 Complete the sentences with the past form of the verbs in brackets.

- 1 The company _____ (make) very good progress last year.
- 2 We _____ (have) a sales target of €500,000 for the year.
- 3 We _____ (hit) the target for sales last month.
- 4 We _____ (win) new business in Europe.
- 5 We _____ (build) strong relationships with new clients.
- 6 We _____ (grow) our customer base in South America from 25,000 to 60,000.
- 7 We _____ (buy) advertising space on buses.
- 8 We _____ (spend) €24,000 on advertising.

4 Complete the Past Simple negative sentences.

- 1 Tim launched a French version of the game. He _____ a Spanish version.
- 2 The company grew their export business in 2019. They _____ it in 2020.
- 3 Sara hired a sales manager. She _____ any new sales representatives.
- 4 I hit my targets last week. I _____ them this week.
- 5 We built relationships with new customers in the USA. We _____ any in Europe.
- 6 They spent money on new desks. They _____ any money on new computers.