

2.1

What do you do?

Lesson outcome

Learners can understand and give a short basic description of common jobs.

Lead-in

1 Look at the photos. Match the people (A-D) with the jobs.

Digital Designer IT Specialist Production Engineer Sales Manager



Vocabulary The work we do

2A Read the information about people and their jobs below. Match the person, job and department.

Name	Job	Department
Carla Lombardi	Production Engineer	sales
Ben Schmidt	Sales Manager	IT (information technology)
Lucas Sousa	IT Specialist	production
Anna Robinson	Digital Designer	marketing

B Complete the sentences with the correct name: Carla, Ben, Lucas or Anna.

- _____ is German.
- _____ works on projects.
- _____ makes website designs.
- _____ has meetings with clients.
- _____ answers phone calls.
- _____ sells transport services.
- _____ solves technical problems.
- _____ works in Milan.

T Teacher's resources:
extra activities



Carla Lombardi

Where are you from?
I'm from Florence in Italy.

Where do you work?
I **work** for an e-commerce company. We **sell** sports clothes and equipment. I **work** in the Milan office.

What's your job?
I'm a Digital Designer. I **work** in the marketing department.

What do you do at work?
I **make** designs for the website and social media.



Ben Schmidt

Where are you from?
I'm from Hamburg in Germany.

Where do you work?
I **work** for a pharmaceutical company in Berlin. It's the capital of Germany.

What's your job?
I'm a Production Engineer.

What do you do at work?
I **check** the production processes are safe and cost-effective.



Lucas Sousa

Where are you from?
I'm from Brasília. It's the capital of Brazil.

Where do you work?
I **work** for Telefónica. It's a big telecommunications company.

What's your job?
I'm an IT Specialist and I **work** in the IT department.

What do you do at work?
I **work** on projects for other departments. I **solve** technical problems.



Anna Robinson

Where are you from?
I'm from Manchester in England.

Where do you work?
I **work** for a transport company.

What's your job?
I **work** as a Sales Manager.

What do you do at work?
I **manage** my sales team. I **have** twelve people in the team. I **make** and **answer** phone calls, **have** meetings with clients and **write** reports.