

# ACTIVITY 1:

Read the situation and choose the phrase that fits best. Consider: tone, politeness, and context

- 1) Your team suggests postponing the launch date by two months. You want to politely propose keeping the original timeline but exploring more resources.
- 2) A colleague suggests cutting the budget for marketing. You think it might hurt sales and want to encourage reconsideration.
- 3) During a strategy meeting, someone proposes expanding to Asia first. You believe Europe is easier to enter.
- 4) The team wants to launch a new product in November. You think December might be better.



# ACTIVITY 2:

Fill in the blank with the phrase that best completes the conversation. Use:

*another approach could be / it might be worth considering / have we thought about...? / a different angle might be / an alternative worth discussing is / let's not rule out the possibility of*

- 1) Manager: "We're planning to increase the price by 10%."  
You: "\_\_\_\_\_ freezing the price but adding value through better service?"
  
- 2) Colleague: "The best way is to focus on our existing clients."  
You: "\_\_\_\_\_ expanding into new markets where competition is low."
  
- 3) CEO: "Let's launch in Q1 no matter what."  
You: "\_\_\_\_\_ waiting until Q2 to align with the industry conference."
  
- 4) Team Lead: "We'll outsource the whole project."  
You: "\_\_\_\_\_ handling the initial phase in-house to keep quality control."

