

Study with Ms. Hien

Unit 6: Career & Success

Exercise 1. Choose the correct word:

visual – pension – negotiate – self-presentation – passion – justify –
drawback – a man of substance – continuous assessment – determined

1. The company failed to _____ their decision to increase prices without any warning.
2. During the first meeting, each candidate had to make a short _____ to introduce themselves.
3. Many universities now prefer _____ instead of one final exam to evaluate students.
4. She is very ambitious and is _____ to get promoted before the end of the year.
5. The new chairman is respected by all employees as _____ with strong influence and integrity.
6. After hours of discussion, both sides agreed to _____ a better price for the new contract.
7. In many countries, elderly people can live independently thanks to their monthly _____ from the government.
8. His _____ for teaching inspires all of his students to work harder every day.
9. A major _____ of this job is the long working hours with no overtime pay.
10. The company's new logo creates a powerful _____ impression that customers remember easily.

Exercise 2. Multiple Choice:

11. The manager praised her for her **integrity**, which means she is...
A. very intelligent
B. honest and principled
C. good at negotiating
12. Employees who work during public holidays will receive a **bonus**, which is...
A. a punishment
B. extra money
C. a new position
13. He built a huge **business empire** starting from a small shop.
A. a group of companies under his control

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- B. a new shopping mall
- C. a big house for business people
- 14. Many young people like to work **flexitime** because...
 - A. they can choose their working hours
 - B. they don't need to work at all
 - C. they get more overtime pay
- 15. To be a **competent** leader, you must...
 - A. be lazy and careless
 - B. have the necessary skills and ability
 - C. work alone all the time
- 16. A major **drawback** of living in a big city is...
 - A. more job opportunities
 - B. high living costs and heavy traffic
 - C. plenty of entertainment
- 17. He was offered a high **commission** for every house he sold.
 - A. a fixed monthly salary
 - B. a percentage of the selling price
 - C. a free house to live in
- 18. Her strong **drive** to succeed helped her...
 - A. stay motivated and achieve her goals
 - B. buy a new car quickly
 - C. travel long distances
- 19. The company prefers **continuous assessment** because...
 - A. it evaluates students' progress through regular tests
 - B. it means students only take a final exam
 - C. it allows employees to work flexible hours
- 20. Their ideas are very **forward-looking**, meaning they are...
 - A. focused on future innovations and open to new ideas
 - B. traditional and conservative
 - C. only concerned with the past

Exercise 3. Extended Mini-Scenario Gap Fill

closure – determination – commission – pension – negotiate – passion –
forward-looking – drawback – visual – bonus

Scenario:

After the unexpected (1) _____ of a large electronics company, hundreds of employees suddenly faced unemployment.

Older workers were somewhat relieved to know they could depend on a monthly (2) _____, but many younger staff members refused to give up.

Driven by strong (3) _____ to succeed, a group of former engineers decided to create a start-up specializing in smart-home devices.

During the first few months, they had to (4) _____ with suppliers to secure

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affordable prices for crucial components.

Their CEO, a truly (5) _____ leader, constantly encouraged the team to follow their (6) _____ for innovation and customer-centered design.

Sales agents were highly motivated because each product sold earned them a generous (7) _____, and if they met their monthly targets they could also receive an extra (8) _____ at the end of the quarter.

To attract investors, the team invested in a striking new logo and a website featuring an impressive (9) _____ layout that highlighted every detail of their products.

The only significant (10) _____ of their rapid expansion was the long working hours and occasional stress, but everyone agreed the rewards were worth it.