

 **CD2.17 Richard talks about ‘the regulatory environment’. This is where the authorities have official powers to control the production and safety of drugs. Listen to the second part and complete this audio-script extract.**

I think the biggest¹ for us is the regulatory environment. The laws that we need to follow are quite² – and quite rightly so. We in the pharmaceutical industry have the same interests as the doctor. We want to help³ lead better lives.

We have to present the data in a⁴ and balanced way, not to overstate the advantages of our⁵. Because we're trying to develop⁶ which are consistent across many different countries across Europe ... it's often a challenge.