

Business Listening

Unit 8: CHINA

Track 22 - Listen and fill in each blank with ONE word.

And beside this, you shouldn't be the new bird here, because before you go to China to have business, maybe the better way for you is to have a (1) _____, have a (2) _____ here – to western Shanghai, to western Wuhan, to know the – to feel the (3) _____ here, to let you become (4) _____ (5) _____ China. And then you wouldn't like a new bird.

And also you should have a (6) _____ (7) _____ plan. You pick your business (8) _____, not just one. You should list three or five of names because you don't want (9) _____ (10) _____ to just come by to (11) _____ one company. And you should tell the Chinese (12) _____ about this. Because they know that they have (13) _____. So the price or the relationships for you two especially will be more active, I think.