

QUIZ 2

SECTION I: GRAMMAR

A. Complete the text with the correct **PAST VERBS**. (18pts)

Last year's overall sales figures *were*¹ excellent for Nielsen Electronics. In January, they² the RU20 CD player and sales³ up from 2,000 to 2,500 the next month. In March, sales⁴ 3,500. Sales then⁵ at the same level through the next quarter, but they⁶ to go up in July and August, when they⁷ to 4,000. Nielsen⁸ to launch their digital camcorder, the DCC-N300, in September, but production problems⁹ the introduction of this new model. So Nielsen¹⁰ it at the end of October. Overall sales¹¹ down after August and at the end of October they were at 3,500. However, the DCC-N300¹² very popular and the overall volume of sales¹³ until the end of the year, when it¹⁴ 4,500.

be
introduce
go
reach
stay
continue
increase
want
delay
launch
go
be
grow
reach

B. Choose the correct PAST VERBS. (8pts)

- 1 Andrew *meted / met / metted* Laura when they *were / was / been* at university together.
- 2 The taxi *stopped / stoped / stopt* in front of the station and she *gived / gaved / gave* the driver \$20.
- 3 He *were / was / am* born in 1942 and *died / die / dyed* in 2010.
- 4 When they *find / finded / found* the handbag in the park, they *taked / took / taken* it to the police station.
- 5 Last year, my brother *goed / was / went* to Las Vegas on holiday. It's a really expensive place to visit. He *spent / spended / spented* over £1,000 in three days!
- 6 My mother *maked / maid / made* a big birthday cake for my brother yesterday and we *eated / ate / ated* three pieces each!
- 7 My sister *playd / plaied / played* the piano very well when she was eight and my parents *bought / buyed / buied* her a guitar when she was fifteen.
- 8 Elizabeth *workt / worked / walked* hard at university and then *getted / gotted / got* a fantastic job in London.

C. Use the given verbs. Change the verbs to PAST. (10pts)

be cook get x2 go have play see spend stay

- 1 Last night we at home and my husband an amazing dinner.
- 2 I to the countryside with my family last weekend. We a really nice time together.
- 3 My sister volleyball on Tuesday nights. She usually home at about 7:30 pm, but tonight she back at 8:15 pm.
- 4 My brother and I a lot of time together when we children, but now we almost never each other.

II. VOCABULARY

A. Match the words to meanings. (5pts)

1	after-sales service	a)	a company or a person that provides a particular type of product
2	guarantee period	b)	help, advice or free repairs that you get after you buy a product
3	retail	c)	a person who tries to be more successful than you
4	wholesale	d)	the selling of goods to businesses, usually in large quantities
5	supplier	e)	time when the seller repairs or replaces a product free of charge
6	competitor	f)	the selling of goods to the public, usually through shops

1	2	3	4	5	6
b					

B. Use the word in A to complete the sentences. (10pts)

- 1 Lantex never delivers on time. We have to look for another supplier.
- 2 Our products are available in department stores and other outlets.
- 3 Sales are very good, but our main’s sales are also going up very quickly.
- 4 Ten per cent discount and a two-year! That’s a very good offer.
- 5 We are in the trade and sell our clothes to retailers and fashion houses.
- 6 If you have a problem with the machine, just contact our department.

C. Choose the correct words. (6pts)

When buyers place¹ an order with a seller for the first time, they usually have a lot of questions.

First, they want to² prices, of course, and they also want to know what kind of³ the seller can offer.

Very often, buyers also ask if the seller has the goods in⁴ and if he or she can deliver on⁵.

Sometimes, buyers will ask if it is possible to pay in⁶. If the seller agrees, he or she will often expect buyers to pay a⁷.

1 a) put

b) take

c) place

2 a) compare

b) offer

c) say

3 a) commission

b) discount

c) feature

4 a) shop

b) stock

c) delivery

5 a) delay

b) speed

c) time

6 a) instalments

b) parts

c) shares

7 a) deposit

b) cheque

c) guarantee

This is the end of Quiz 2.