

Conversation Practice Unit 6

Listen to the recording and complete the gaps.

VIDEO SCRIPT

- Paul *Can I help you?*
- Ava Yes, I'm looking to get a new phone.
- Paul What phone have you got now?
- Ava This one.
- Paul Right!
- Ava What?
- Paul Nothing! It's just I haven't seen one of those
1 _____.
- Ava Well, that's why I'm upgrading.
- Paul Sure. Well, 2 _____ at the
moment?
- Ava Z-mobile.
- Paul And what are your monthly payments?
- Ava Well 3 _____, but I spend
around £25 a month, I guess.
- Paul OK. Well, we could offer you something a lot better than that for a similar
price, if you have a contract.
- Ava 4 _____?
- Paul OK. Well, there's this one – the Simsing Universe – which is £30 a month and
then you have the latest version of the e-phone which is £35.
- Ava What's the difference 5 _____?
- Paul They look very similar.
- Paul It's mainly marketing, to be honest. As a phone, this one is actually better
than the e-phone. The battery lasts longer than the e-phone, even when
you're surfing the net.
- Ava OK.
- Paul The e-phone probably has more apps and people say the design is nicer,
whereas the Simsing one has a better camera. It's ten megapixels
6 _____ is just four.
- Ava Wow! And how many pictures
7 _____?
- Paul It's the same. They both have a big memory. You can store maybe 500
photos.
- Ava OK. What about 8 _____?
- Paul How many can you offer me?
- Paul Well, with the Simsing we could give you 300 free minutes or 300 free texts
as well as 500 megabytes monthly limit for the Internet, whereas the e-
phone we are offering 100 minutes and 100 texts plus 500 megabytes. Or
you can upgrade to 9 _____
for five pounds more.
- Ava So, it sounds as if the Simsing is quite a lot less per month, but you get more
and it's a better phone! Why does anyone buy the e-phone?
- Paul Most people aren't interested in anything else. It's marketing.
- Ava OK. 10 _____. I'll take this