

FINAL TEST

Full name:	
Date:	25 th March 2024
Duration:	60 minutes

A. LISTENING (30pts)

I. *Listen and complete these conversations (10pts)*

From conversation 1

A Hello(1) Patrick Keller(2) the new Sales Assistant.

B Oh, hello(3) to meet you. I'm Diana Vincent.

From conversation 2

A Good morning. My(4) Hiroshi Ito(5) is Mayumi Nitta, my assistant.

B Nice to(6) you both. I'm Dan Marshall from Marketing

From conversation 3

A Hello, Jimmy

B Hi Dave

A(7) to see you again

B You, too.(8)

A Not too good.

B Oh, really? Sorry to hear that. What's the problem?

II. Listen to five telephone calls. Identify the product and problem (20pts)

Product	Problem
1.	
2.	
3.	
4.	
5.	

B. READING (30pts)

I. Complete the sentences (15pts).

- Tom says friendly colleagues are more important than a h____s_____.
- I can start work at 7:30, 8:30 or 9:30. I'm really glad I can work f_____ h_____.
- Her job has a lot of t_____ o_____. She goes to a different country every month!
- When I travel on business, the company pays for my meals and my hotels. It's so easy when you have an e_____ a_____.
- My company has a gym, a swimming pool and many other s_____ f_____.
- All our sales representatives use c_____ c_____ to visit customers in other cities.
- I drive to work, so I'm glad my company has free p_____ f_____.
- For me, j_____ s_____ is what I need most. I have three children, so I don't want to be out of work.

II. Complete the questions below (15pts)

A. Decide whether these statements are true or false

Carlos Ghosn, Superstar



Many people in Japan think Carlos Ghosn is a superstar. But Ghosn is not a rock star or a football player, he is the CEO and President of two of the world's biggest car makers: Renault and Nissan. He is also on the board of Alcoa, Sony and IBM. He is one of the world's great business leaders.

He was born in Brazil, but his parents are Lebanese. He speaks five languages fluently and he knows some Japanese, too. He travels all the time because he works in Paris and in Tokyo. His schedule is very tight: he attends meetings, visits plants and dealerships, and meets international customers. When he has time, he also goes to car shows. Some people call him '7/11' because he often arrives at the office at 7 o'clock in the morning and sometimes finishes at 11 p.m. He gets up early every day and works over 70 hours a week.

But it is not all business for Ghosn. He does not work at weekends. He makes time for his wife, Rita, and their four children. They spend time together and enjoy their hobbies. They live in France, but his elder daughter, Caroline, studies at Stanford University.

Adapted from CNN

1. Many people think Ghosn is Japanese. FALSE.....
2. Ghosn speaks three foreign languages.
3. He lives in Europe.
4. He often travels between Europe and Asia.
5. He meets international customers at weekends.
6. He has four children.

B. Answer the question (5pts)

Why do some people call Ghosn "7/11"

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C. WRITING (30pts)**Read this letter to your company from Sue Cowell.**

The company you work for is going to introduce a change to the way its products are advertised.

Write an email to all staff in your department:

- describing the change
- explaining why the change is necessary
- saying when the change will be introduced.

Write 40 – 50 words

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