

You will hear three different extracts. For questions 1 – 6, choose the answer (A, B or C) which fits best according to what you hear. There are two questions for each extract. You will hear the extracts twice.

### Extract 1

You will hear a woman describing her personality.

- 1 The woman says that
  - A her attitude to her personality has changed.
  - B people have changed the way they see her.
  - C her personality has changed.
- 2 She believes that extroverts
  - A are more valued by society than introverts.
  - B have more strengths than introverts.
  - C should behave more like introverts.

### Extract 2

You will hear an interview with a sociologist about crowd behaviour.

- 3 The Contagion theory suggests that
  - A individuals cannot resist the emotions of a crowd.
  - B like-minded people form crowds.
  - C individuals cannot be held responsible for their behaviour.

- 4 The Convergence effect supports the idea that

- A crowds change what individuals believe.
- B crowds attract people with similar beliefs.
- C individuals lose their identity in crowds.

### Extract 3

You will hear a woman talking about the qualities employers look for.

- 5 The woman's advice applies to
  - A candidates at a job interview.
  - B people who work in a particular job.
  - C people working in a temporary position.
- 6 The woman emphasises the importance of
  - A certain behaviour and character traits.
  - B avoiding failure if at all possible.
  - C conforming in order to fit in.