

## Unit 4 – Functional Language: Reaching agreement

### Reaching agreement

**2** Complete the extract from a meeting using the words and phrases in the box.

afraid I disagree   don't agree with   Good idea   How about if   not a bad idea  
not sure I agree   right   should   Why don't we

**C:** So, these are some of my initial thoughts. We definitely need to invest in a smart, new website.

**B:** I'm <sup>1</sup> \_\_\_\_\_ with you on that. I think we should improve our current one.

**A:** I'm <sup>2</sup> \_\_\_\_\_. Making changes would be a long and expensive business. We want something completely up-to-date with the best technology, don't you agree, Sally?

**C:** Yes, I think you're <sup>3</sup> \_\_\_\_\_. With a new website, it should be easy to make our own changes in future. That will save us a lot of money.

**A:** Who is going to do it? I think we <sup>4</sup> \_\_\_\_\_ use the people we used last time.

**C:** Sorry, I <sup>5</sup> \_\_\_\_\_ you. I think they are expensive and old-fashioned. I have found a couple of young graduates who have done some brilliant work.

**A:** I'm not sure. That could be risky. <sup>6</sup> \_\_\_\_\_ ask three companies to make proposals?

**B:** <sup>7</sup> \_\_\_\_\_! Let's ask those two graduates and another company. Maybe one with international experience?

**C:** Actually, that's <sup>8</sup> \_\_\_\_\_. What is our budget?

**B:** <sup>9</sup> \_\_\_\_\_ we write the specification and then see what offers we get?

**C:** I agree. Shall I work on that with Laura?

**A:** That's a good idea. Can you send me a draft next week?

**C:** No problem.