

## INTENSIVE READING

Read the following text about two people doing job interviews.

*Bob and Darren work together. They are talking about candidates for a new sales manager position at their company.*

**Bob:** We need to make a decision on who we are going to hire for the new salesperson position.

**Darren:** I know. There are a lot of good applicants. So far we have interviewed 10 people and have looked at over 50 resumes.

**Bob:** Well, let's take a look at some of the best and make a decision.

**Darren:** OK, the first person is Phil. He has worked as a salesperson for 10 years in both The United States and Canada. Also, he has been the manager of the sales department of a large auto-parts company.

**Bob:** Sounds interesting, but has he ever worked in the food sales industry?

**Darren:** No, he hasn't.

**Bob:** That might be a problem. We need someone with food experience.

**Darren:** OK, what about Karen? She has worked in the food industry for 6 years. She has been a manager of a major supermarket and worked in marketing for a large meat company.

**Bob:** OK. Has she worked in international sales before?

**Darren:** No, she has never worked in international sales.

**Bob:** Well, that could be a problem. This job will require a lot of international experience. I think we need someone who has worked in an international environment

**Darren:** Well what about Larry? We haven't met him yet but his resume looks good. He has been a salesperson in the food industry for 13 years. He has worked in The United States, Canada and Mexico. In the past 4 years he has learned to speak Spanish and French.

**Bob:** Wow, sounds great!

**Darren:** The problem is we still haven't had an interview with him. I have called him many times, but I haven't been able to reach him.

**Bob:** Well, why don't you send him an email? Perhaps he will respond that way.

**Darren:** OK, I will try that. I will let you know.

**Bob:** Great, thanks.



### A. Answer the following questions:

1. How many people have they interviewed?
2. Who hasn't worked in the food industry?
3. Who have they not met?
4. Why haven't they interview Larry?

### B. There are several examples of the Present Perfect in the text. The first one is underlined; Write (5) more.