Unit 3

1. Listen to the conversation. Complete the sentences with one word. (10 marks)

1 The girl wants to _____ the trousers to the shop.
2 She bought them on the shop's _____.
3 She thinks the colour is too _____.
4 She ordered the right _____, but the trousers are too tight.
5 She won't be able to wear them to work, because they're not _____.
6 The shop assistant isn't _____ that the trousers are too small.
7 The girl thinks her receipt is in the _____.
8 The assistant offers to _____ the trousers.
9 There are some special _____ in the shop at the moment.
10 There are plenty of trousers near the _____ rooms.

2. Choose the correction option. (10 marks)

1 She owns three ___.
a consumers **b** marketing **c** companies **d** advertisements
2 That white T-shirt is £30! I'm not going to buy it. It's much too expensive. It's a ___.
a bargain **b** rip-off **c** product **d** brand
3 Most customers want good ___ for the money they pay for an item or a service.
a value **b** worth **c** business **d** advertisement
4 His ___ provides good customer service.
a changing room **b** bar codes **c** business **d** advertisements
5 There are many ___ at this time of year.
a checkouts **b** bar codes **c** changing rooms **d** special offers
6 Are they ___ for a holiday?
a costing **b** promoting **c** saving **d** spending
7 We don't have enough money to buy a house, so we're ___.
a marketing **b** renting **c** returning **d** exchanging
8 Many companies use fashion bloggers to ___ their brands.
a fit **b** cost **c** afford **d** promote
9 This is an expensive shop. All the ___ in here cost a lot of money.
a marketing b consumers c products d producers
10 Can I ___ these shoes, please?
a exchange **b** fit **c** cost **d** afford

3. Read the definitions. Write one or two words. (5 marks)

1 a woman or a man who serves customers in a shop _____
2 the amount of money a shop asks you to pay for an item _____
3 to use money to buy things _____
4 to take letters, parcels, etc. to people's houses or work _____
5 a thing that people want because they want people to admire them _____

4. Complete the text using *the* or – if no word is missing. (10 marks)

My parents and I went to [1]_____ London on holiday for a weekend in [2]_____ 2016. We visited [3]_____ Buckingham Palace and [4]_____ Houses of Parliament. We went on a boat on [5]_____ River Thames. [6]_____ boat was quite small and [7]_____ river was busy so I felt quite afraid. I felt better when we went shopping in Oxford Street! My dad bought me a watch. [8]_____ watch was quite expensive, but it was a present for my birthday. I had such a great time that I am considering going to [9]_____ university in [10]_____ UK in two years' time.

Unit 3

5. Choose the correct words. (10 marks)

1 I'll **drive** / **driving** / **going to drive** you home now. Are you ready to go?
2 I predict that we **going to** / **will** / **are** buy less in the future.
3 I'm **going to try** / **trying** / **will try** it on later. I haven't got time now.
4 This time next week, he will **be flying** / **flies** / **flying** to Egypt.
5 **Do** / **Will** / **Are** you going to visit the USA next summer?
6 We're **visit** / **visiting** / **will visit** Grandma next Saturday. Look, it's in the diary.
7 Do you think he will **arrives** / **arriving** / **arrive** on time tomorrow?
8 **Are you going** / **Will you** / **Do you** to study marketing next year?
9 We aren't **to watch** / **watch** / **watching** a film tonight. We have other plans.
10 She is **talking** / **going to talk** / **talks** to him sometime, but she doesn't know when.

6. Complete the sentences with the verbs in the box and the correct form of *will* or the future continuous. (10 marks)

do rent send help make

1 This time next year I _____ my own home.
2 Are you hungry? I _____ you a sandwich if you like.
3 At three o'clock tomorrow we _____ at the charity shop.
4 What _____ they _____ this time tomorrow?
5 Why isn't Helen here? I think I _____ her a text to remind her.

7. Complete the sentences with the verbs in the box and the correct form of *will* or *be going to*. There are two verbs that you do not need. (10 marks)

play be like wear help light spend

1 Give the matches to me. I _____ the fire.
2 She _____ her first tennis match in an hour.
3 I'm sure you _____ the food at the restaurant. It's great!
4 _____ you _____ those shoes today?
5 In the future, how _____ we _____ our money differently?

8. Read Mark's blog post. Complete the sentences. Write one word in each gap. (10 marks)

A simpler life – by Mark Watson

Last year, I remember feeling unhappy on Black Friday. That's the day in November when retailers try to make us spend as much money as possible. Months before Black Friday, I began receiving loads of emails and brochures with advertisements for products and services. When I didn't buy them, they started sending me special offers. Worried that I would miss such great bargains, I bought the products even if I didn't want or need them. As my bank balance got lower and my email box fuller, I realized I was miserable and in danger of having no money left.

That was when I decided to make a change and to only buy things that I actually needed. I quickly realized that I only needed to spend money on food and transport – the basics! I began to see that I didn't really use a lot of what I already had. Not only was my wardrobe full of clothes and shoes from famous brands, still with the labels on, but my shelves were full of must-have gadgets I had never used. I returned all the items that I had receipts for and gave away what I didn't really need.

I couldn't believe how much larger my bedroom looked! So much so, I'm going to move to my brother's smaller room. He needs the space because he has more stuff. With all the money I have saved, I can afford to go on holiday. That's much more fun! I can even start to save for driving lessons. The best thing is that the retailers and their marketing companies no longer have power over me. I decide what I need to buy now!

1 A long time _____ Black Friday, Mark began _____ lots of emails and brochures.
2 Later, _____ sent him lots of special _____.
3 Mark realized that he often didn't want or _____ the things he had _____.
4 Eventually he felt _____ because he had _____ most of his money.
5 In the end, Mark decided to _____ buying so many things. He thought it was better to _____ his money instead.

Total 75 points.