



1 Speaking strategy.

Think of how Francis and Linda lead the negotiation. What do they start off with? What do they do next? How do they complete the meeting?

2 Number the lines in the correct order.

I can deliver.

Can we make that pledge? 🔊

Terrific!

That's very ambitious!

A hundred days?

I'm checking with you later



3 Look at the idiom and the definition.

Think of how the idiom was used during the negotiations. Think of a situation when you can use it. Share your situations with other students.

be over the moon

Definition

be extremely happy.

example

Clare will be over the moon



4 Role-play in pairs.

Student A - you are Linda. You need Francis to make a pledge. Before you start think of what pledge you need.

Student B - you are Francis. Respond to A. Try to achieve!