

Sales vocabulary check-up

1. Most online retailers buy goods in (large quantities)
2. (two words) is a sales technique where a sales rep calls random potential clients and tries to convince them to buy a product or a service.
3. Retailers offer goods to customers (such as physical items), whereas service companies offerservices (e.g. consultancy, advice etc.)
4. If a product is worth its price it is (three words)
5. are in other words potential clients.
6. *„We'd like to purchase 50 electric scooters you have on offer. Could you send us a ?*
7. *„If you can't afford this washing machine you can buy it on We offer low and you can pay for this good in 12”*
8. usually offer competitive prices compared to retailers.
9. Most users are price nowadays so they we will appreciate our range of low price phones.
10. *„This camera was a real – I got a 30 % discount from the shop”.*
11. The seller's (two words) was very convincing. He spoke with confidence about the product he was selling and he seemed trustworthy.