



## At Work...



What can businesses do to succeed?	Why do you think some businesses fail?	"Business is a combination of war and sport" Do you agree?	What was the worst interview you have ever had?
What are some cultural differences between your country and foreign country your company does business with?	What kinds of crises occur in your workplace?	What is your definition of a leader? Who is the best leader you have ever worked with/for?	How can a manager motivate their employees?
Are small businesses common in your country?	What challenges do small businesses have in your country?	If you had a small business, what kind would it be?	What do people in your country usually do once they are retired?
What are the advantages/disadvantages to retirement?	What do you think you will do when you retire?	Do you go on business trips at work? What are the advantages/disadvantages of business trips?	How competitive is your industry? How competitive are you in general?
What is your opinion on investing?	What do you consider to be a bad investment? If you had 1000 euros to invest, what would you do?	What do you think about your colleagues? Have you ever had any challenging situations with them?	What hard times has your industry sector gone through?
What kind of marketing is successful in your country?	What kind of marketing does your company use?	Who are the customers for your company?	How do you gain more customers and how do you lose customers?

### Common work-place expressions.

#### Can you guess the meaning?

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| <ul style="list-style-type: none"> <li>A. Put something off</li> <li>B. Take off</li> <li>C. People person</li> <li>D. Crunch the numbers</li> <li>E. Have a lot on your plate</li> <li>F. Selling like hotcakes</li> <li>G. Think outside the box</li> <li>H. Win-win situation</li> <li>I. Test the waters</li> <li>J. Off the top of my head</li> <li>K. On the back burner</li> <li>L. In the red</li> </ul> | <ul style="list-style-type: none"> <li>1. If a company is x, it means it is operating with debt</li> <li>2. It means that you know something immediately without needing to look for the information</li> <li>3. If a project is x, it means it is less important at the moment</li> <li>4. To try something new to see if it will be successful or not</li> <li>5. To think in a creative way that is different from usual</li> <li>6. If a product is x, it means a lot of customers are buying it very fast</li> <li>7. It means you have a lot of work and responsibilities at the moment</li> <li>8. A cooperative agreement that is good for both people or companies involved</li> <li>9. Do a lot of calculations</li> <li>10. Someone who is extroverted, has great social skills and loves interacting with people</li> <li>11. If something x, it increases or becomes popular very quickly</li> <li>12. Delay doing something</li> </ul> |
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