1	Pharmaceuticals		airlines
2	Transport		software packages
3	Engineering		bridges
4	Financial		newspapers
5	Retailing		credit cards
6	IT		malaria drugs
7	Media		fruit juices
8	Vehicle manufacturing		supermarkets
9	Food and drink		lorries
10	Chemicals		plastics

Describing companies 2

Complete the extract from a company report. Choose the correct option.

I am sorry to have to report that the financial [1] of our company has been rather disappointing this year. [2] was $55 million, a [3] of eight percent on last year, and [4] went down by 10 percent to $2.7 million.

Our industry sector is highly competitive. Our market [5] has decreased from 31 percent to 22 percent . As a result, the company's share [6] has gone [7] and is now at an all-time low of $1.05.

Falling production and weak demand have had a negative effect on our cash [8] , so we are no longer able to [9] the Alpha project which started last September.

These are not easy times, and I would like to thank our dedicated [10] for their efforts in the last year. I would also like to ask them not to become pessimistic, as the year ahead shows signs of being less difficult.

1. a. competition b. performance
2. a. Supply b. Turnover
3. a. decrease b. rise
4. a. benefit b. profit
5. a. portion b. share
6. a. payment b. price
7. a. down b. up
8. a. cash b. flow
9. a. credit b. finance
10. a. subsidiary b. workforce