6 A company produces products and it provides services. Write *product* or *service* next to the words in 1–6.

A	B	C
GlaxoSmithKline	provides/produces	electronic equipment [1] *product*
Microsoft		finance [2] _____
Sony		software [3] _____
Manpower		cars [4] _____
Toyota		staff [5] _____
Deutsche Bank AG		pharmaceuticals [6] _____

7 Work with a partner. Take turns to make sentences about the companies in **6**.
Example: *Sony produces electronic equipment.*

8 Does your company produce products or provide services? Or both?

9 ▶ **2.3** Listen to a presentation about Kikkoman. Number the presentation slides A–D in the order you hear them 1–4.

A ___

B ___

C ___

D ___

10 Complete the presentation with the verbs from the list.
employ sell export provide buy develop

Kikkoman is a Japanese company and we [1] _____ 400 million litres of soy sauce every year. We [2] _____ around 6,000 people in total. We [3] _____ soy sauce all over the world, including Asia, North America, Australia and Europe. We also [4] _____ new products for the pharmaceuticals industry. Restaurants, supermarkets and Asian food shops [5] _____ our products and we also [6] _____ lessons in Japanese cooking – using Kikkoman products, of course!

11 ▶ **2.3** Listen again and check your answers to **10**.

» For more exercises, go to **Practice file 2** on page 88.

12 Prepare a presentation about your company. Use some of the sentences below.

1 I'm _____
2 I'm from _____
3 I work for _____
4 We produce/provide _____
5 We employ _____
6 We develop _____
7 We export to _____
8 We sell our products to _____

13 Now give your presentation to the class.

Tip | *work* + preposition
We use the verb *work* in different ways:
work **for** (an employer/company): ***I work for*** *BMW.*
work **with** (people or another country): ***I work with*** *colleagues.*
work **in** (department or area of business): ***I work in*** *Production.*

LIVEWORKSHEETS