

## ĐỀ KIỂM TRA

NGHỀ: LOGISTICS.

MÃ ĐỀ: 01 LẦN:.....

TRÌNH ĐỘ: CAO ĐẲNG – TRUNG CẤP LỚP:.....

HỌC KỲ:.....NĂM HỌC:.....

MÔN: TIẾNG ANH CHUYÊN NGÀNH 2

THỜI GIAN: 60 PHÚT

HÌNH THỨC:  Lý thuyết  Thực hành

NGÀY THI: .....

Không được sử dụng tài liệu  Được sử dụng tài liệu

### ĐỀ BÀI:

*Lưu ý: Thí sinh điền câu trả lời vào bảng “ANSWER SHEET” ở cuối đề.*

#### Part I (2.0 pts)

Question 1-8: For nouns in column B find suitable attributes in column A.

A	B
1. Courier-type	A) invoice
2. International	B) insurance
3. Commercial	C) list
4. Packing	D) costs
5. Additional	E) freight
6. Ocean	F) responsibilities
7. Main	G) trade
8. Cargo	H) shipments

#### Part II (1.75 pts)

Question 9-15: Complete the passage with the words from the box below.

A. standard   B. version   C. terms   D. risks  
E. rules   F. contracts   G. sale

The Incoterms® rules are an internationally recognized standard and are used worldwide in international and domestic contracts for the 9) \_\_\_\_\_ of goods. First published in 1936, Incoterms® rules provide internationally accepted definitions and rules of interpretation for most common commercial 10) \_\_\_\_\_. The rules have been developed and maintained by experts and practitioners brought together by ICC and have become the 11) \_\_\_\_\_ in international business rules setting. They help traders avoid costly misunderstandings by clarifying the tasks, costs and 12) \_\_\_\_\_ involved in the delivery of goods from sellers to buyers. All 13) \_\_\_\_\_ made under Incoterms ® 2000 remain valid even after 2011. Moreover, although experts recommend using Incoterms® 2010 after 2011, parties to a contract for the sale of goods can agree to choose any

version of the Incoterms 14) \_\_\_\_\_ after 2011. It is important however to clearly specify the chosen version Incoterms ® 2010, Incoterms ® 2000 or any earlier 15) \_\_\_\_\_.

**Part III (1.0 pts)**

**Question 16-20: Read the passage and decide whether the following statements are true (T) or false (F).**

***Inbound Logistics***

*Inbound Logistics* involves the activities of receiving, storing, and distributing raw materials for use in production. It is an integral element of business operations for a manufacturing firm. Inbound logistics services cover all activities required to bring goods from a sourcing location to a warehouse or production plant, such as transportation, inventory, warehousing and materials handling.

Receiving and storing raw materials is a big responsibility for manufacturers. Big companies may have separate facilities for storing raw materials. Smaller companies often maintain receiving areas within the plant, in which the manufacturing process takes place. The organizational element of the materials receiving process is important because it significantly affects the efficiency, with which staff can distribute materials. Delays in this process can set back production and cost the company money or opportunities.

Inbound Logistics is an outsourced service, which offers customers the following *benefits*: identification and reduction of inbound costs; lower inventory levels of both packaging and ingredients; increase supply chain agility so that new products or promotions can be brought to market faster, etc.

***Statement***

- 16. *Inbound Logistics services cover all activities required to bring goods from a sourcing location to a warehouse or production plant.*
- 17. *Receiving and storing raw materials is a big responsibility only for large manufacturers.*
- 18. *Small companies usually have separate facilities for storing raw materials.*
- 19. *Delays in this process can set back production and cost the company money or opportunities.*

**PART IV (1.5 pts)**

**Question 20-25: Match the parts in column A with the parts in column B to make meaningful sentences.**

A	B
20. Main maritime routes are composed of...	a) ... via aircraft designed to carry freight.
21. Sea, lake or river transport is particularly effective...	b) ... for significantly large quantities of goods that are non-perishable in nature.
22. Merchandise is carried on passenger airplanes and/or...	c) ... sent by air.
23. Perishable merchandise (fruits/vegetables) are mostly ...	d) ... oceans, coasts, seas, lakes, rivers and channels.
24. Road transportation offers a lower cost than other ...	e) ... the delivery of merchandise.
25. Rail transport uses freight trains for ...	f) ... logistic forms.

**PART V (1.75 pts)**

**Question 26-32: Fill in the gaps using suitable words from the box below.**

A. trucks	B. costs	C. vehicles	D. distribution
	E. means	F. forms	G. freight

Road transportation has an average operational flexibility as 26) \_\_\_\_\_ can serve several purposes, but are rarely able to move outside roads. Road transport systems have high maintenance 27) \_\_\_\_\_ for the vehicles and infrastructures. They are mainly linked to light industries where rapid movements of 28) \_\_\_\_\_ in small batches are the norm. Yet, with containerization, road transportation has become an important link in freight 29) \_\_\_\_\_. Road transportation is one of the most basic and historical 30) \_\_\_\_\_ of transportation from one place to another. There are many different types of automobiles found on roads, although 31) \_\_\_\_\_ typically are used for carrying or delivering freight. Road transportation offers a relatively lower cost than other logistic 32) \_\_\_\_\_.

**PART VI (2.0 pts)**

**Question 33-40: Complete this email about an urgent shipment with prepositions from the box.**

A. by	B. on	C. with	D. in
E. out	F. to	G. between	H. of

Dear Sonja,

I'm afraid there is a problem .....(33) the scheduled deliveries..... (34) France next week. Our customer GLP Pharma in Brest has just informed me that they are already..... (35) of stock and need an urgent delivery of the 5mg 30 and 90 piece packs this week instead.....(36) next week.

If possible, we must try to make one partial delivery... (37) Wednesday (or as soon as the packaging is finished) of the 5mg 30 packs.

We need a direct truck..... (38) our production plant in Germany and Brest. If we can ship the first part on Wednesday morning, the truck should arrive ..... (39) Brest on Thursday afternoon.

The second delivery should be made on Friday with the rest of the 5mg 30 and the 90 packs. As the products are needed..... (40) Monday, the truck must be unloaded in Brest on Saturday or Sunday.

Please let me know if there are any problems!

Regards,

Jon Frederikson

Logistics Manager