These/those
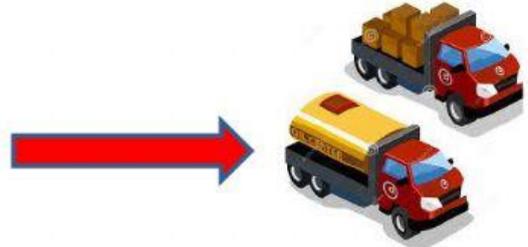
-THESE - THOSE are teddy bears

-THESE - THOSE are lorries

THESE - THOSE are balls

-THESE - THOSE are kites