Match the word to the correct definition.

1	agenda	_____	a) a legal document that gives details of an agreement
2	compromise	_____	b) meeting between at least two parties that aims to reach an agreement
3	proposal	_____	c) plan for the meeting or negotiation
4	priorities	_____	d) information used to help make your point in a negotiation or meeting
5	contract	_____	e) agreement that is between the starting positions of both sides in a negotiation
6	evidence	_____	
7	negotiation	_____	f) most important needs or demands
8	agreement	_____	g) position (maybe a final one) that both sides accept
			h) offer

LIVEWORKSHEETS