

Look at the problem-solving chart below and match the headings to the expression



- Clarify the information and repeat the problem back to the customer.
- End with a friendly, helpful tone.
- Assure the client of follow-up
- Apologize
- Summarize the discussion.
- Offer an alternative if the customer doesn't accept the solution.
- Listen carefully to the customer describe the problem and show empathy.
- Say how and when the problem will be solved.
- Take responsibility for the problem.