



MID-TERM EXAM

UNIT 1-2

DATE: 26th September 2021

Level: 7 (Pre-intermediate)

Duration: 90 minutes

Student's name:

 **LIVEWORKSHEETS**

SECTION 1: LISTENING



Listen to a short speech by Henry Becker, CEO of Hendix Corporation. Choose the best word or phrase – a, b or c – to complete the sentences.

- 1 Mr Becker is talking to _____.
a) new employees b) new customers c) regional managers
- 2 He begins the speech by _____.
a) apologising b) explaining the day's schedule c) saying what he's going to talk about
- 3 He congratulates the audience because they have _____.
a) won an award b) been successful c) got a pay increase
- 4 He says that he expects employees to _____.
a) always arrive on time b) improve the company c) work hard
- 5 'Honesty, quality and innovation' is the company's _____.
a) motto b) latest advertising slogan c) mission statement
- 6 He says that he expects employees to _____.
a) make a profit b) be highly competitive c) be fair
- 7 He says that the company is known for its _____.
a) good products b) low prices c) quick delivery
- 8 The company _____ innovation.
a) wants to avoid b) encourages c) won't reward
- 9 Becker says that Hendix is a _____.
a) multinational giant b) strong competitor c) good employer
- 10 He says that Hendix gives workers the right _____ to produce quality work.
a) equipment and training b) management structure c) bonus system

SECTION 2: VOCABULARY

A Complete the text with words from the box.

a living opportunities	a subsidiary parent company	company	ladder	move	office
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Fawaz makes (1)_____ as an accountant in the Finance Department of a multinational engineering (2)_____. Every business needs accountants so there are a lot of career (3)_____ for Fawaz. 'I'm climbing the career (4)_____, ' he says. 'I want to be a manager.' Right now, he works in (5)_____ in Bahrain. He works hard because he wants a promotion. 'I need more experience' he says. He's hoping for a big career (6)_____ : a job in the UK. 'The (7)_____ has its head (8)_____ in London,' he says. 'I study English every day because I want a job there.'

B Choose the correct word to complete the sentences.

- 1 When a company announces good results, often its (**share / turnover**) price increases.
- 2 Our (**return / net**) profit is lower this year because sales are down.
- 3 We're offering interest-free (**stock / credit**) this month for first-time buyers.
- 4 We give customers a full (**guarantee / refund**) if they return an unused product within 30 days.
- 5 Can you give me a 10 per cent (**discount / delivery**) if I buy in bulk?
- 6 There's usually a 14-day cooling-off (**period / supplier**) for financial products.
- 7 Most supermarkets offer a (**warehouse / loyalty card**) scheme with reward points.
- 8 Give me your credit card (**details / manufacturer**) and I'll send your order today.

C Choose the correct word to complete the sentences.

- 1 Products like milk, food, vegetables that need to keep in a fridge are called.....
- 2 The use of natural products and energy in a way that does not harm the environment is definition of
- 3 is a system of moral principles or rules of behaviours.
- 4 Mr. Yong lives in a.....building.
- 5 Can I have 5 bills, please?
- 6 is someone or something that comes after another person or thing.
- 7 When you in the public, people may think you have covid-19.
- 8 Can you a bit? It's very noisy here.
- 9 Sorry, could you repeat that please? You're
- 10 We were..... in the middle of our conversation.

Grammar:

A Choose the correct word or phrase to complete the sentences.

- 1 (**Would / Could**) you like something to eat?
- 2 Listen! Is that Alicia playing? She (**would / can**) play the piano very well!
- 3 (**Could / Can**) you speak Spanish before you lived in Argentina?
- 4 Hello, this is Darren speaking. (**Would / Can**) I help you?
- 5 It's raining. (**Can / Would**) you like to borrow my umbrella?

B Complete the sentences using the correct form (present simple or present continuous) of the verb in brackets.

- 1 Mariela _____ (visit) a client this morning but she'll be back in the office this afternoon.
- 2 I always _____ (have) my mobile phone switched on.
- 3 Luke usually _____ (practise) a presentation several times before he gives it.
- 4 The photocopier in my office _____ (not work) today. Can I use yours?
- 5 The business is doing very well at the moment. We _____ (open) a new store every month.

Skills:

Complete the dialogue with words and phrases from the box.

Can	Can I leave	Could I speak	I can transfer	I get	This is
She seems to be					

A (1) _____ with Mary Yim, please?

B Who's calling, please?

A (2) _____ Simon Starkey from Head Office.

B (3) _____ you hold?

A Sure.

...

B (4) _____ with someone right now. Can (5) _____ her to call you?

A I'm leaving the office now. (6) _____ a message, please?

B (7) _____ you to her voice mail.

A Great. Thanks.

SECTION 3: READING

A Read the article and decide whether these statements are true or false.

- 1 Foxconn is a retailing company. ☒ True ☐ False
- 2 The company is planning to use more robots in its factories in the future. ☒ True ☐ False
- 3 Currently, salaries for workers in China are increasing. ☒ True ☐ False
- 4 Local governments are against Foxconn's expansion. ☒ True ☐ False
- 5 It isn't easy to install new robots in an old factory. ☒ True ☐ False
- 6 Foxconn currently has 300,000 workers in Chengdu. ☒ True ☐ False

Foxconn looks to a robotic future

By Kathrin Hille

Foxconn, one of the world's largest electronics manufacturers, is planning to have as many robots as workers in its China factories within three years, according to Terry Gou, chairman and chief executive.

Foxconn, China's biggest employer, produces Apple's iPad and other electronic gadgets. The group currently employs 1m workers but has just 10,000 robots on its production lines.

Mr Gou outlined the company's plans at a Foxconn gathering late last week in Shenzhen, a coastal manufacturing centre in southern China. According to people who attended the function, the chief executive said the group would have up

to 300,000 robots next year and 1m two years from now, highlighting the drastic changes China-based manufacturers are making as competition for labour increases.

'This is part of a broad automation push among China-based manufacturers,' said Alvin Kwock, head of hardware technology research at JP Morgan. 'It signals that the cost of labour is no longer lower than the cost of capital.' Salaries for migrant workers, the main part of Foxconn's China workforce, rose 30-40 per cent last year. And that trend is continuing.

Foxconn says it wants employees to move 'higher up the value chain beyond basic manufacturing work'.

Many local governments are hoping that Foxconn will create large-scale

employment in their backyards, and the group is building several large new factories in inland cities where labour costs are lower.

Analysts, however, believe the group's automation plans are an important part of its expansion strategy. 'Foxconn has been comparatively slow when it comes to automation,' said Mr Kwock. 'Automating an old factory is difficult because you then have to redesign the floor plan, so you want to introduce automation as part of a new plant.' In Chengdu, where one of the group's large new factories is located, government officials say Foxconn is expected to employ 100,000 workers by the end of the year and eventually reach a headcount of 300,000.

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