

LESSON 2 Developing Your Network

VOCABULARY networking



A Complete the sentences with words or phrases from the box.

contact
get to know
intern
introduce yourself
job hunting
make time for
stay in touch

- When you make friends with someone, you _____ him or her.
- When you say hello to someone for the first time, you _____.
- When you fit something into your schedule, you _____ it.
- An _____ is someone who works for experience and usually isn't paid.
- When you continue to communicate with an old friend, you _____ with him or her.
- When you are looking for work, you are _____.
- Someone you know in a profession is a _____.



B IN PAIRS Discuss the questions.

- Do you find it easy to introduce yourself to people and get to know them?
- How can contacts help when you are job hunting or looking for a position as an intern?
- Is it important to make time for old friends and stay in touch with them?

LISTENING

A Read the statement and say if you agree or disagree.

It's not what you know that's important—it's who you know.

B 12.03 LISTENING SKILL—Listen for the main ideas Listen to part of a radio show and check (✓) the advice the speaker gives.

<input type="checkbox"/> speak to people in your office	<input type="checkbox"/> research companies online
<input type="checkbox"/> speak to members of your family	<input type="checkbox"/> go to career fairs
<input type="checkbox"/> speak to old school friends	<input type="checkbox"/> write to companies
<input type="checkbox"/> join online groups	

C 12.03 Listen again and complete the sentences with the words or short phrases you hear.

- You can learn a lot from _____ people in your office.
- When you leave a job, it's a good idea to _____ with people.
- Ask questions, _____, and post comments in online groups.
- In online groups, you might be the first to hear about _____.
- You could ask companies about working as _____.
- In speed networking, you talk to each person for _____.

D THINKING SKILL—Understand Explain how career fairs are useful.

