

E So what are we missing? It is **obvious** that the more information you give away, the greater the chances of some of it coming back to **haunt** you. As a result, liars tend to say less and provide fewer details than truth-tellers. Looking back at the **transcripts** of the interviews with the presenter, his lie about *Gone with the Wind* contained about 40 words, whereas the truth about *Some Like It Hot* was nearly twice as long. People who lie also try psychologically to keep a distance from their falsehoods, and so tend to include fewer **references** to themselves in their stories. In his entire interview about *Gone with the Wind*, the presenter only once **mentioned** how the film made him feel, compared with the several references to his feelings when he talked about *Some Like It Hot*.

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