

## 2 VOCABULARY Instinct and reason

a Complete the conversation with the words in the box.

subconsciously on impulse rational spontaneous  
gut instincts think it over weigh up think twice

A How do you decide to buy something?  
B Well, it depends on what it is.  
A How do you mean?  
B If it's a house, for instance, I'd <sup>1</sup> weigh up the advantages and disadvantages first and then <sup>2</sup> \_\_\_\_\_ for a while.  
A So you tend to think logically?  
B Yes, I suppose I'm a <sup>3</sup> \_\_\_\_\_ thinker. How about you?  
A Well, I'd probably go with my <sup>4</sup> \_\_\_\_\_ in that situation.  
B So you'd buy a house <sup>5</sup> \_\_\_\_\_, without thinking?  
A Not necessarily, but I'd know that <sup>6</sup> \_\_\_\_\_ it was the right thing to do. Don't you ever take a <sup>7</sup> \_\_\_\_\_ decision?  
B Yes, of course. I wouldn't <sup>8</sup> \_\_\_\_\_ about buying a new pair of shoes! I love to keep up with fashion!

b Underline the correct words to complete the sentences.

- 1 She is always very personable / reasonable / capable and fair in her judgment.
- 2 A lot of students are self-conscious / self-employed / selfish when they make mistakes.
- 3 Japanese employees are renowned for being conscious / conscientious / content.
- 4 A lot of people are very sensitive / senseless / sensible and don't like criticism.
- 5 Some people are totally emotional / rational / subjective and don't allow feelings to interfere.
- 6 Actors appear to be self-controlled / self-confident / selfless but in fact they are often shy.
- 7 I am very generous whereas my brother is very unconscious / self-conscious / money-conscious.
- 8 The senseless / sensitive / sensible approach is to take our time and think it through.