

2 VOCABULARY Instinct and reason

a Complete the conversation with the words in the box.

subconsciously on impulse rational spontaneous
gut instincts think it over ~~weigh up~~ think twice

A How do you decide to buy something?

B Well, it depends on what it is.

A How do you mean?

B If it's a house, for instance, I'd ¹ weigh up the advantages and disadvantages first and then ² _____ for a while.

A So you tend to think logically?

B Yes, I suppose I'm a ³ _____ thinker. How about you?

A Well, I'd probably go with my ⁴ _____ in that situation.

B So you'd buy a house ⁵ _____, without thinking?

A Not necessarily, but I'd know that ⁶ _____ it was the right thing to do. Don't you ever take a ⁷ _____ decision?

B Yes, of course. I wouldn't ⁸ _____ about buying a new pair of shoes! I love to keep up with fashion!

b Underline the correct words to complete the sentences.

- 1 She is always very *personable* / *reasonable* / *capable* and fair in her judgment.
- 2 A lot of students are *self-conscious* / *self-employed* / *selfish* when they make mistakes.
- 3 Japanese employees are renowned for being *conscious* / *conscientious* / *content*.
- 4 A lot of people are very *sensitive* / *senseless* / *sensible* and don't like criticism.
- 5 Some people are totally *emotional* / *rational* / *subjective* and don't allow feelings to interfere.
- 6 Actors appear to be *self-controlled* / *self-confident* / *selfless* but in fact they are often shy.
- 7 I am very generous whereas my brother is very *unconscious* / *self-conscious* / *money-conscious*.
- 8 The *senseless* / *sensitive* / *sensible* approach is to take our time and think it through.